



A Mortgage Corporation

Broker/Correspondent Lending Application

Lender Information

Company Name: _____

DBA: _____

Street Address: _____

Mailing Address (if different): _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Rate Sheet email address: _____

Is company incorporated? Yes [] No [] Date of Incorporation: _____

Fiscal Year Ends: _____

If Partnership or Sole Proprietorship, when established: _____

List owners showing relative ownership position of each (must equal 100%).
(Your signature below authorizes Exchange Financial to pull credit as a reference)

Name	Signature	Social Security #	% of ownership

List of all originating branches and address:

Automation & Underwriting

Mortgage Origination Software used: _____

Do you currently use Fannie Mae Desktop Originator [] Yes [] No

Do you currently use eMagic [] Yes [] No

Agency Approval Information

_____ FNMA Seller/Servicer Number _____

_____ FHLMC Seller/Servicer Number _____

_____ FHA Mortgagee ID Number _____

_____ VA Lender ID Number _____

_____ Other: _____

Origination Experience Summary

1. Originations:

Provide the following information regarding your company's mortgage loan volume:

Loan type	Projected Average Monthly Volume for next 12 months	Year-to-Date Total Volume	Previous Year Total Volume
Conventional conforming	\$ _____ # _____	\$ _____ # _____	\$ _____ # _____
FHA	\$ _____ # _____	\$ _____ # _____	\$ _____ # _____
VA	\$ _____ # _____	\$ _____ # _____	\$ _____ # _____

2. Investors:

Provide the information on the 3 investors that purchased the largest dollar amount of mortgage loans in the last 12 months:

Investor	Number of Loans	Principal Balance	Contact Name	Contact Phone Number

Warehouse Lines

Provide information regarding any warehouse lines:

Institution	Amount of line	Contact Name	Contact Phone Number

Insurance

Provide the following information for your company’s insurance coverage:

	Fidelity Insurance Coverage	Errors & Omissions Coverage
Amount of Coverage		
Deductible		
Expiration Date		
Name of Carrier/Underwriter		

Closing & Funding

Loans will be closed (Please check one):

- In Correspondents Name, prepared by correspondent
- In Correspondents Name, prepared by Exchange Financial Corporation

Method of Funding requested:

- Table Funding—Exchange Financial to fund at closing
- Purchase Funding—Correspondents own funds at close

Questions & Certification

If any answers to the following questions are yes, please provide explanations.

Have you ever been suspended from selling mortgages by any investor? Yes No

Within the last two years have you been required to repurchase any loans sold to investors? Yes No

Have you ever been suspended by FHA, VA or other agency? Yes No

Has any officer, director, or principal been affiliated with any company or business that was suspended by FHA, VA or other agency? Yes No

Have you or are you currently party to a lawsuit? Yes No

The undersigned declares that the statements set forth herein and in any documents provided to Exchange Financial Corporation in connection with this application are true and factual to the undersigned's best knowledge, after due inquiry. The undersigned hereby authorizes Exchange Financial Corporation to obtain verification of the information disclosed from any lawful source and authorizes Exchange Financial Corporation to obtain any other information it may deem necessary about the named company and its principals from any sources, including any investor, agency or credit bureau.

Company Name: _____

Signature of Corporate Officer: _____

Typed Name: _____ Title: _____

Date: _____